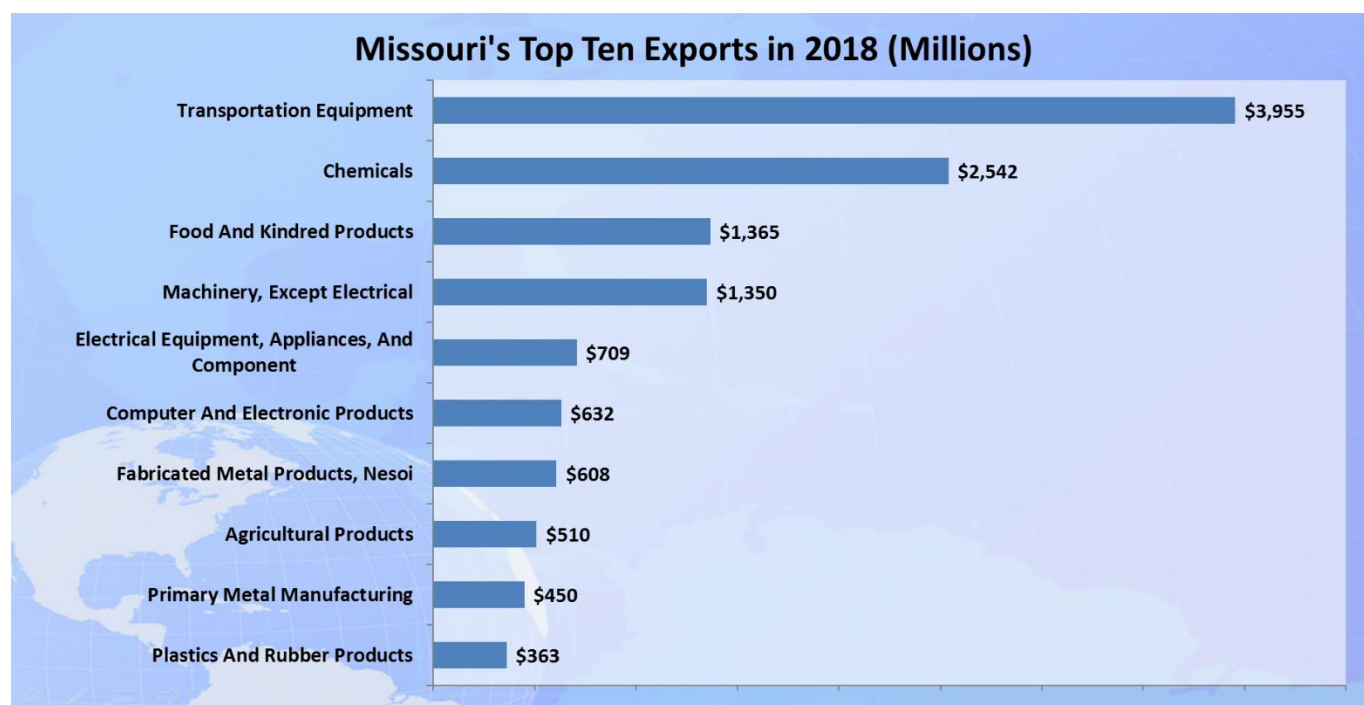




2018 MISSOURI EXPORTS

Missouri's exports totaled \$14.5 billion in 2018, according to the U.S. Census Bureau Foreign Trade Division and WISERTrade. Quarterly averages exceeded \$3.1 billion and were led by first and second quarter activity. The top three categories for net increases in exports were *Pharmaceuticals and Medicines* with a \$84.8 million increase, *Metal Ores* with a \$71.4 million increase and *Motor Vehicles* with a \$71.0 million increase. *Metal Ores* was the fastest growing export of the *Minerals and Ores* industry with over 43.7% growth from 2017. Major Industry *Minerals and Ores* grew by 22.7% in exports in 2018, while *Primary Metal Manufacturing* increased by 10.5%.

Four industries exceeded \$1 billion in exports and account for almost two-thirds of all 2018 exports. They include *Transportation Equipment* (\$4.0 billion), *Chemicals* (\$2.5 billion), *Food and Kindred Products* (\$1.4 billion) and *Machinery* (\$1.4 billion). Overall exports in 2017 were up 2.1% from the prior year.

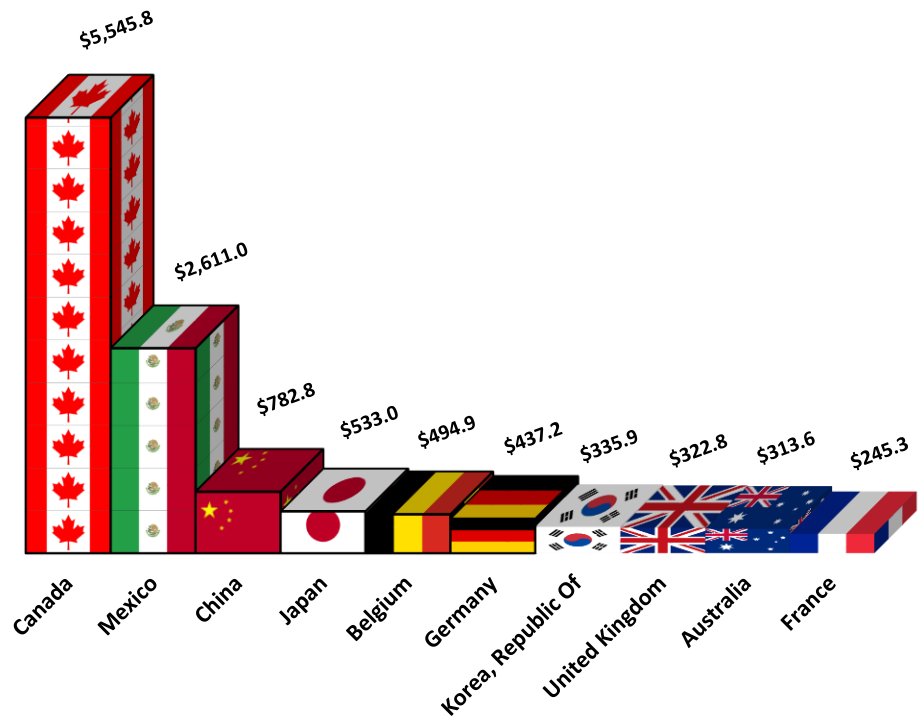


2018 MISSOURI EXPORTS

Export Partners

Over half of all Missouri's export income came from the top two recipients. Canada purchased \$5.5 billion in goods, followed by Mexico (\$2.6 billion), and China (\$783 million). The top three export recipients remained unchanged from 2017. Japan and Belgium traded places for the 4th and 5th spot with Germany retaining the 6th in export dollars. Korea moved up from 10th to 7th place, increasing Missouri purchases by 26%. The United Kingdom, Australia and France all slipped one place.

Missouri's Top Ten Export Partners 2018 (Millions)



A significant growth in the purchase of *Motor Vehicles, Pesticides, Fertilizers and Other Agricultural Chemicals* boosted exports to Canada. The Republic of Korea had significant growth in the imports of *Meat Products, Basic Chemicals, Special Classifications and Metal Ores*. Japan increased purchases in *Pharmaceuticals and Medicines* and *Basic Chemicals* raising their ranking among export countries. Australia increased purchases in *Aerospace Products and Parts* and *Pharmaceuticals and Medicines*.

Top Ten Buyers of Missouri's Goods

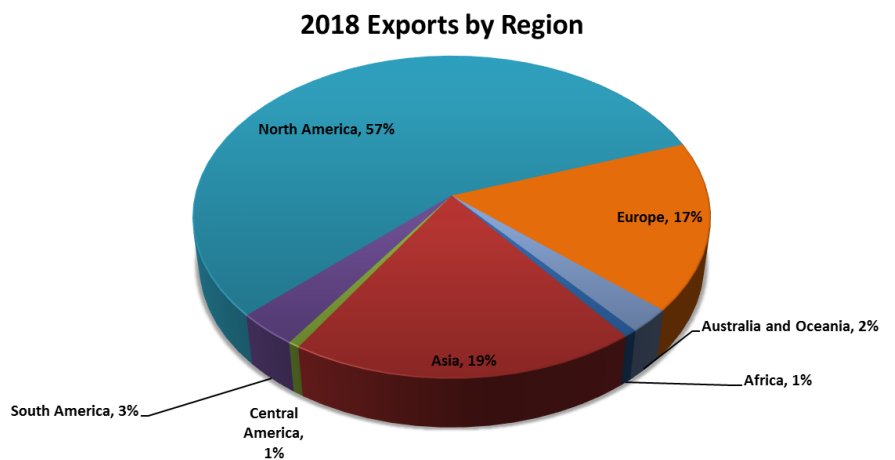
2018 Rank	2017 Rank	Description	ANNUAL 2016	ANNUAL 2017	ANNUAL 2018	%2016- 2017	%2017- 2018
1	1	Canada	5,234,097,270	5,179,943,843	5,545,791,213	-1.03	7.06
2	2	Mexico	2,534,705,867	2,564,510,692	2,610,975,389	1.18	1.81
3	3	China	864,108,018	929,361,243	782,829,971	7.55	-15.77
4	5	Japan	514,202,268	554,510,600	533,036,589	7.84	-3.87
5	4	Belgium	491,533,880	576,411,171	494,932,648	17.27	-14.14
6	6	Germany	459,167,528	459,299,399	437,232,882	0.03	-4.8
7	10	Korea, Republic Of	326,262,829	267,571,703	335,857,025	-17.99	25.52
8	7	United Kingdom	301,880,163	334,691,506	322,787,493	10.87	-3.56
9	8	Australia	261,310,265	300,098,776	313,594,169	14.84	4.5
10	9	France	207,420,983	280,152,776	245,254,009	35.06	-12.46

2018 MISSOURI EXPORTS

Global Regions

The chart to the right shows the destination, by continent, of Missouri's 2018 exports. Missouri exports to North America were over half of all exports, followed by Asia and Europe.

In the past ten years Missouri exports increased from \$12.9 to \$14.5 billion. Australia had the largest growth rate over the last ten years of 55.6% followed by North America (44.1%), Central America (12.2%), and Europe (3.9%). Africa, Asia and South America showed declines in Missouri exports over the ten year span.



Missouri Exports to the World in 2018

